

MEMORANDUM

F.1 Approve Purchase of Grand and Upright Pianos

Mr. Sederlund

RECOMMENDED MOTION: “That the Chippewa Valley Schools Board of Education approves the purchase of one grand piano and one upright piano from Kawai Piano Gallery of Michigan for Dakota High School in the total cost of \$36,550.”

RATIONALE: Aggressive pricing was obtained through the public bidding process RFB 8.2223B.

The proposals were reviewed and approved by Educational Services and Purchasing Departments. This information was reviewed with the Building & Site Sub-Committee on Monday, December 12, 2022, and funding for the grand piano will come from the 2018 Building & Site Fund, and the upright piano will be funded through school internal funds.

**CHIPPEWA VALLEY SCHOOLS
INTER-OFFICE MEMORANDUM**

To: Scott Sederlund Assistant Superintendent for Business and Operations
CC: Donald Brosky Assistant Superintendent for Educational Services
From: Laura Harrington Purchasing and Risk Management Supervisor
Date: December 8, 2022

Re: **Recommendation for Award of Bid Package Number 8.2223B
(Purchase of one Grand Piano and one Upright Piano for Dakota High School)**

Please review this recommendation for award of Public Bid Package No. 8.2223B for the purchase of one new grand piano and one upright piano for Dakota High School.

Public bidding requirements were followed according to applicable State of Michigan laws and Board of Education policies. The bid was posted online at the State of Michigan's SIGMA website for two weeks. Five (5) proposals were presented from two (2) bidders on November 30, 2022. The apparent low bidder, Kawai Piano Gallery, submitted three (3) separate proposals for the grand piano.

Qualified school personnel reviewed the specifications of the two (2) alternate grand pianos offered as voluntary alternates from Kawai Piano Gallery. Both Voluntary Alternate 1 and 2 are considered inferior in both materials and craftsmanship. See attached table for detailed information. Kawai Piano Gallery admitted that they offered these alternate pianos to compete against other non-equivalent pianos offered by other companies. The construction of the pianos is crucial in the K-12 school environment, considering temperature and humidity changes that occur from lack of air conditioning during the non-operating summer months.

We are hereby recommending the award of this bid to the low bidder, Kawai Piano Gallery, for the specified Kawai GX2BLAK grand piano (\$31,682) and Kawai 506N upright piano (\$4,868) for a total cost of \$36,550. The district's Building & Site Sub-Committee is reviewing this bid recommendation on December 12, 2022. Please contact me with any questions you may have at phone (586) 723-2152.

Chippewa Valley Schools
 PURCHASE OF ONE GRAND PIANO AND
 ONE UPRIGHT PIANO FOR
 DAKOTA HIGH SCHOOL

RFB # 8.2223B

BID OPENING: WEDNESDAY, NOVEMBER 30, 2022 2:00 P.M.

VENDOR	AFFIDAVITS	BASE BID A	TRADE IN A	BASE BID B	TRADE IN B	EXCEPTIONS	NOTES
Kawai Piano Gallery	✓	\$ 31,682	φ	\$4868 ⁰⁰	φ		Removal @ no cost if awarded
Steinway Piano Gallery	✓	\$ 90,834 ⁰⁰	\$ 250 ⁰⁰	\$ 7,572 ⁰⁰	\$ φ		
Kawai Piano Gallery	✓	AH # 1 \$ 14,819 ⁰⁰	φ				
Kawai Piano Gallery	✓	AH # 2 \$ 28,411 ⁰⁰	φ				
Kawai Piano Gallery	✓	AH # 3 \$ 49,376 ⁰⁰	φ				

Prepared By: Maureen Decker Date: 11/30/2022
 Witnessed By: Laura Henry Date: 11-30-2022

KAWAI PIANO SPECIFICATIONS - BASE BID vs ALTERNATE 1 vs ALTERNATE 2

BASE BID

ALTERNATE 1 BID

ALTERNATE 2 BID

<u>Kawai Piano Gallery 5'11" Kawai GX2BLAK</u>	<u>Kawai Piano Gallery 6'2" Pearl River GP188A</u>	<u>Kawai Piano Gallery 5'11" Kawai GL40</u>
Outer & Inner Rim	Outer & Inner Rim	Outer & Inner Rim
Blended Hardwood Construction (dense small-pore hardwood & large-pore hardwood combination)	Rim - Single Wood, Walnut Construction	Non-blended Hardwood
Rim Density - Equal to or greater than hard rock maple	Density - Not Equal to, or greater than hard rock maple	Rim Density: Equal to or greater than hard rock maple
Rim Thickness - 65mm (2.55")	Rim Thickness - 63.5mm (2.5")	Rim - 65mm (2.55")
Braces	Braces	Braces
Radial Braces - 3	Radial Braces - 3	Radial Braces - 3
Construction - Cross-laminated mahogany	Construction: Parallel spruce, not crossed-laminated	Construction - Cross-laminated mahogany
Pin Block	Pin Block	Pin Block
Laminations - 11	Laminations - 17	Laminations - 11
Lamination Material - Hard Rock Maple	Lamination Material - Hard Rock Maple	Lamination Material: Hard Rock Maple
Minimum Lamination Thickness Per Lamination - 1/8"	Minimum Lamination Thickness Per Lamination - Unknown	Minimum Lamination Thickness Per Lamination - 1/8"
Grain Distribution - Symmetrically distributed at 90 degree angle	Grain Distribution - N/A	Grain Distribution - Symmetrical
Pin Block - Fully fitted to plate flange and screwed to case structure	Pin Block - screwed to case structure	Pin Block - Hand-fitted to plate flange and screwed to case structure
Soundboard	Soundboard	Soundboard
Construction: Precision tapered, permanently crowned solid spruce soundboard	Construction: Not precision tapered, permanently crowned spruce soundboard	Construction: Precision tapered, permanently crowned solid spruce soundboard
Material: Quarter sewn, straight grained acoustic resonant Sitka Spruce	Material: Solid spruce	Material: Quarter sewn, solid spruce
Ribs	Ribs	Ribs
Count: 12 solid spruce ribs	Count: 12 northern soft spruce	Count: 12 solid spruce
Construction: Notched into inner rim to lock in soundboard crown	Construction: Lock in soundboard crown	Construction: Notched into inner rim to lock in soundboard crown
Bridges	Bridges	Bridges
Construction: Treble-Made & vertically laminated	Construction: Convex crowned & Non-vertically laminated	Construction: Treble-Made & Non-vertically laminated
Material: Alternating mahogany and maple	Material: Soft maple	Material: Solid maple
Base	Base	Base
Construction: Screwed & glued to soundboard	Construction: Screwed & glued to soundboard	Construction: Screwed & glued to soundboard
Construction: Bridges planed and notched for precise individual string bearing	Construction: Bridges are straight, non-notched for all strings	Construction: Bridges are planed and notched for precise individual string bearing
Material: Solid maple mounted to cantilever base	Material: Laminated maple	Material: Solid maple mounted to cantilever base
Music Desk	Music Desk	Music Desk
Material: Hard finish polyurethane coating	Material: Regular polyurethane coating	Material: Regular polyurethane coating
Hammers	Hammers	Hammers
Material: Mahogany-core wood	Material: Maple-core wood	Material: Maple-core wood
Material: Mahogany moldings	Material: No mahogany moldings (Maple construction)	Material: Maple moldings
Material: Phobic stabilizer maple shanks	Phobic stabilizers: N/A	Phobic stabilizers: N/A
Treatment: Hammers treated for insects and moisture	Treatment: N/A	Treatment: Hammers treated for insects and moisture
Dampers	Dampers	Dampers
Material: Solid hardwood heads and Premium Wool	Material: solid maple with wool	Material: Solid hardwood heads and Premium Wool
Action	Action	Action
Material: ABS-Carbon fiber	Material: All-wood, maple	Material: ABS-Carbon fiber
Dolly	Dolly	Dolly
Construction: three locking casters	Construction: three locking casters	Construction: three locking casters
Price Bid: \$31,682	Price Bid: \$14,819	Price Bid: \$28,411