

REGULAR MEETING

June 17, 2019
6:30 p.m.

MEMORANDUM

G.9 Award Contract for Student Laptops, Carts and Computers Mr. Sederlund

RECOMMENDED MOTION: "That the Chippewa Valley Schools Board of Education award a contract totaling \$1,503,317.17 to Presidio, Inc., for new Laptops, Carts and PC's.

RATIONALE: This project includes the purchase, installation, integration of 40 managed laptops carts, laptops for the Middle School ELA and Read 180 programs and computers for the AutoCad programs.

The pricing was reviewed and approved by the Technology Services Department and Technology Sub-Committee. A large portion of the funding will come from the 2010 bond and a small portion will come from the 2018 bond.



Client Name: Chippewa Valley Schools
 Bid Package Name: Student Devices & Carts
 Bid Package Number: 19-T03
 Bid Category: 17230 - Computer Equipment
 Bid Due Date: June 11, 2019

Bidder's Contact Information	Bid Amount	Comments/Notes
CDW	Base Bid: \$1,102,840	Bid Security <input checked="" type="checkbox"/> Y <input type="checkbox"/> N
	Alternate #1: Add \$171,072	Familial Disclosure <input checked="" type="checkbox"/> Y <input type="checkbox"/> N
	Alternate #2: No bid	Asbestos Notification <input checked="" type="checkbox"/> Y <input type="checkbox"/> N
	Alternate #3: Add \$21,772.80	Iran Sanctions Affidavit <input checked="" type="checkbox"/> Y <input type="checkbox"/> N
	Alternate #4: No bid	Criminal Background Check <input checked="" type="checkbox"/> Y <input type="checkbox"/> N
	Alternate #5: No bid	
	Alternate #6: Deduct \$36,880	
Presidio	Base Bid: \$1,503,317.17	Bid Security <input checked="" type="checkbox"/> Y <input type="checkbox"/> N
	Alternate #1: Deduct \$34,560	Familial Disclosure <input checked="" type="checkbox"/> Y <input type="checkbox"/> N
	Alternate #2: Deduct \$69,120	Asbestos Notification <input checked="" type="checkbox"/> Y <input type="checkbox"/> N
	Alternate #3: No bid	Iran Sanctions Affidavit <input checked="" type="checkbox"/> Y <input type="checkbox"/> N
	Alternate #4: Deduct \$34,560	Criminal Background Check <input checked="" type="checkbox"/> Y <input type="checkbox"/> N
	Alternate #5: Deduct \$5,760	
	Alternate #6: Deduct \$8,640	
Sehi	Base Bid: \$1,903,126.12	Bid Security <input checked="" type="checkbox"/> Y <input type="checkbox"/> N
	Alternate #1: - \$208,680.	Familial Disclosure <input checked="" type="checkbox"/> Y <input type="checkbox"/> N
	Alternate #2: - \$384,156	Asbestos Notification <input checked="" type="checkbox"/> Y <input type="checkbox"/> N
	Alternate #3: No bid	Iran Sanctions Affidavit <input checked="" type="checkbox"/> Y <input type="checkbox"/> N
	Alternate #4: No bid	Criminal Background Check <input checked="" type="checkbox"/> Y <input type="checkbox"/> N
	Alternate #5: No bid	
	Alternate #6: - \$15,840	
In a comp	Base Bid: \$1,713,753	Bid Security <input checked="" type="checkbox"/> Y <input type="checkbox"/> N
	Alternate #1: - \$231,840	Familial Disclosure <input checked="" type="checkbox"/> Y <input type="checkbox"/> N
	Alternate #2: - \$362,280	Asbestos Notification <input checked="" type="checkbox"/> Y <input type="checkbox"/> N
	Alternate #3: - \$18,720	Iran Sanctions Affidavit <input checked="" type="checkbox"/> Y <input type="checkbox"/> N
	Alternate #4: - \$37,440	Criminal Background Check <input checked="" type="checkbox"/> Y <input type="checkbox"/> N
	Alternate #5: No bid	
	Alternate #6: - \$15,840	
Virtucom Included check for \$80,000 made out to Chippewa Valley Schools	Base Bid: \$1,840,316	Bid Security <input checked="" type="checkbox"/> Y <input type="checkbox"/> N
	Alternate #1: \$1,833,116	Familial Disclosure <input checked="" type="checkbox"/> Y <input type="checkbox"/> N
	Alternate #2: \$1,765,436	Asbestos Notification <input checked="" type="checkbox"/> Y <input type="checkbox"/> N
	Alternate #3: \$1,818,716	Iran Sanctions Affidavit <input checked="" type="checkbox"/> Y <input type="checkbox"/> N
	Alternate #4: \$1,818,716	Criminal Background Check <input checked="" type="checkbox"/> Y <input type="checkbox"/> N
	Alternate #5: No bid	
	Alternate #6: \$1,804,316	
	Base Bid:	Bid Security <input type="checkbox"/> Y <input type="checkbox"/> N
	Alternate #1:	Familial Disclosure <input type="checkbox"/> Y <input type="checkbox"/> N
	Alternate #2:	Asbestos Notification <input type="checkbox"/> Y <input type="checkbox"/> N
	Alternate #3:	Iran Sanctions Affidavit <input type="checkbox"/> Y <input type="checkbox"/> N
	Alternate #4:	Criminal Background Check <input type="checkbox"/> Y <input type="checkbox"/> N
	Alternate #5:	
	Alternate #6:	

Bid Tabulation Completed By: Jared Beaulieu
 Date Completed: June 11, 2019



	CDW	Presidio	Sehi	Inacom	Virtucom
Bid Bond Included	Yes	Yes	Yes	Yes	Yes
Familial Disclosure Included	Yes	Yes	Yes	Yes	Yes
Iran Sanctions Act Form Included	Yes	Yes	Yes	Yes	Yes
Criminal Background Check Form Included	Yes	Yes	Yes	Yes	Yes
Addendum #1 and #2 Acknowledged	No	Yes	Yes	Yes	Yes
Laptop/Car Manufacturer	Lenovo/Lenovo	Dell/Egogton	HP/Egogton	HP/Spectrum Industries	Lenovo/Anywhere
17230 Base Bid	\$ 1,102,840.00	\$ 1,503,317.17	\$ 1,903,186.12	\$ 1,713,753.00	\$ 1,840,316.00
17230 Deduct for Taxes	\$ -	\$ -	\$ -	\$ -	\$ -
17230 Deduct for Allowance	\$ (40,000.00)	\$ (40,000.00)	\$ (40,000.00)	\$ (40,000.00)	\$ (40,000.00)
Alternates					
17230 - Alternate #1: Deduct the cost of Year 5 Warranty	\$ 171,072.00	\$ (34,560.00)	\$ (208,680.00)	\$ 231,840.00	\$ 1,833,116.00
17230 - Alternate #2: Deduct the cost of Year 4 & 5 Warranty	\$ -	\$ (69,120.00)	\$ (384,156.00)	\$ 362,280.00	\$ 1,765,436.00
17230 - Alternate #3: Deduct the cost of Year 2 Battery Warranty	\$ (21,772.80)	\$ -	\$ -	\$ 18,720.00	\$ 1,818,716.00
17230 - Alternate #4: Deduct the cost of Year 1 & 2 Battery Warranty	\$ -	\$ (34,560.00)	\$ -	\$ 37,440.00	\$ 1,818,716.00
17230 - Alternate #5: Deduct the cost for a 3-cell 42Whr Battery	\$ -	\$ (5,760.00)	\$ -	\$ -	\$ -
17230 - Alternate #3: Deduct the cost of an M.2 128 GB PCIe Class 35 Solid State Drive	\$ (36,880.00)	\$ (6,640.00)	\$ (15,840.00)	\$ 15,523.00	\$ 1,804,316.00
Voluntary Alternates					
Comparative workstation in lieu of high end workstation	\$ -	\$ (62,928.00)			
Deduct the cost of HP 5 Warranty and replace with StayMobile 5 Year Warranty with Unlimited repairs and Accidental Coverage. This is not an HP warranty and is not On-Site			\$ (259,424.00)		
Deduct the cost of going to an HP Z2 Workstation based on same specifications as the Dell Workstation			\$ (35,536.48)		
Add the cost of going to an HP Z4 Workstation with same specifications as the Lenovo Workstation			\$ 74,091.51		
NVIDIA Quadro P620 ZGB (3)mpDP Graphic for Workstation				\$ 20,700.00	
Nvd Qdr 5GB P2000 (4)DP Graphic for Workstation				\$ 53,820.00	
2TB 7200 SATA 3.5in				\$ 7,176.00	
Can Chippewa Valley Schools take the Indicated Tax Deduct?	N/A	N/A	N/A	N/A	N/A
17230 Base Bid with Tax Deduct	\$ 1,102,840.00	\$ 1,503,317.17	\$ 1,903,186.12	\$ 1,713,753.00	\$ 1,840,316.00
Total Bid (17230) with Tax Deduct & Accepted Voluntary Alternate(s)	\$ 1,102,840.00	\$ 1,503,317.17	\$ 1,903,186.12	\$ 1,713,753.00	\$ 1,840,316.00
Post-Bid Interview	6/12/2019	6/12/2019	6/12/2019		
Recommendation Order					

Note #1: Sehi Alternates #1 & 2 include deduct for workstation warranty
 Note #2: Sehi Alternates #3 & 4, laptop comes with 3 year battery warranty
 Note #3: Sehi base bid laptops have 3-cell battery

Initial three low bidders
 Recommended low, qualified bidder



Metro Technology Services IT, Inc.
59 North Walnut Street, Suite 202
Mount Clemens, MI 48043
Phone: (586) 203-8423

Chippewa Valley Schools
BP 19-T03 Letter of Recommendation
June 13, 2019

Mr. Craig McBain, Director of Technology
Chippewa Valley Schools
19120 Cass Avenue
Clinton Township, MI 48038

Re: Chippewa Valley Schools
2018 Bond Issue
BP 19-T03 Student Laptops, Carts and AutoCad PC's

Dear Mr. McBain,

Metro Technology Services, along with Chippewa Valley Schools' IT staff, have evaluated the bid proposals for Bid Package 19-T03 Student Devices & Carts.

The bid package provides for the acquisition and installation of 40 managed laptop carts, holding 36 devices each which total 1,440 laptops throughout the Middle Schools. The carts and laptops will be used for the Study Sync ELA programs and the Middle School Read180 programs. The bid package also provides for the acquisition and installation of 276 new CTE High End AutoCAD computers in the High Schools and Ninth Grade Centers. These devices were specified based on the specific program requirements.

The Base bid included:

- Devices
- Carts
- PC's
- 5 year warranty on all devices (onsite)
- 5 year break-fix warranty on laptops (onsite)
- Imaging and implementation/installation of all devices

A total of five bids were received. Post-bid interviews were conducted with three low respondents, and it was determined that the apparent low bidder, CDW-G, did not meet the base specification. Therefore, we are recommending the second low bidder, Presidio.

Therefore, it is the recommended motion that the Chippewa Valley Schools' Board of Education award a contract as presented:

Bid Category	Scope	Contractor	Contract Amount
17230	Base Bid: Carts & Laptops & PC's	Presidio	\$ 1,503,317.17
Total Contract Award:			\$ 1,503,317.17

A bid tabulation and bid comparison are attached herewith.

The funds for this project were planned in the 2018 Bond Program and are under the budgeted amounts.

Metro Technology Services IT, Inc.
59 North Walnut Street, Suite 202
Mount Clemens, MI 48043
Phone: (586) 203-8423

Please feel free to contact me at (248) 212-4532 if you should have any questions or comments regarding this award recommendation.

Sincerely,

Angela Fucich
Metro Technology Services IT, Inc.

cc: Scott Sederlund, Chippewa Valley Schools
Ken Wosik, Metro Technology Services IT, Inc.
Tom Giachino, Metro Technology Services IT, Inc.
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